



# Collaborative Practice Training Institute

*Getting to the Heart of the Matter*

www.CollaborativePracticeTraining.com



# Introductory Interdisciplinary Collaborative Practice Training

Wednesday, March 20, 2024

9:30 AM - 12:30 PM (ET)

Thursday, March 21, 2024

9:30 AM - 12:30 PM (ET)

Monday, March 25, 2024

9:30 AM - 12:30 PM (ET)

Tuesday, March 26, 2024

9:30 AM - 12:30 PM (ET)

Wednesday, March 27, 2024

9:30 AM - 12:30 PM (ET)

## Live, Online Training

*All five days required. Recordings will not be made.*

### CPTI TRAINERS

Bruce E. Avery, J.D. - Attorney

Jenny Kuszyk, LPC - Mental Health Professional

Carl Mitlehner, CFP®, MSFS, CDFA™ - Financial Specialist

Karen Robbins, J.D. – Attorney

This training meets the IACP standards for

*Introductory Interdisciplinary Collaborative Practice Training.*

Continuing Education Credits pending availability as explained on last sheet.



# CPTI

Getting to the Heart of the Matter



COLLABORATIVE  
PRACTICE

Resolving Disputes Respectfully



# Collaborative Practice Training Institute



This Team Training course is open to Attorneys, Financial Professionals, and Mental Health Professionals. It meets the training standards established by the International Academy of Collaborative Professionals, and you will be prepared to begin practicing in this model. For those already Collaboratively trained, it will develop and enhance your skills as a Collaborative divorce professional and allow you to grow an effective Collaborative practice. This training is designed to improve the skills of practicing Collaborative professionals while building a thorough foundation for professionals new to the model. While the objective of this training is to assist professionals in developing their skills as Collaborative practitioners, you will be able to use the tools provided in many other professional settings.

By the end of this training\*, you will be able to:

- Grasp the fundamentals of Interdisciplinary Collaborative Practice.
- Advance your skills in interest-based negotiation.
- Experience how Collaborative practice integrates the roles and functions of all team members.
- Examine the legal, financial, and emotional aspects of Collaborative divorce.
- Practice results-oriented techniques for helping your clients reach successful resolutions to their disputes.
- Identify and implement strategies for success with high-conflict clients and how to navigate challenging cases.
- Develop a Collaborative Divorce Team and how to work effectively and efficiently with other disciplines.
- Assess and advance skills in enrolling clients and spouses in the Collaborative model and keeping them engaged.

*\*Please see the Learning Objectives listed below for the full and complete set of objectives.*



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## Learning Objectives

1. Compare and contrast the different process options available for couples seeking a divorce and practice explaining them to a prospective client.
2. Observe and practice portions of an initial client meeting with a prospective client that focuses on identifying the underlying interests, goals and concerns of the client rather than a purely rights-based approach.
3. Compare and differentiate between traditional positional negotiations and interest-based negotiations.
4. Utilize questioning and paraphrasing skills that allow me to “mine” for the underlying interests, goals and concerns of disputants and to “peel the artichoke” by moving persons from positional to interest-based thinking.
5. Identify and analyze the process anchors of Collaborative Practice.
6. Identify the roles and tasks of the Collaborative Professionals and distinguish those roles and tasks and where they overlap.
7. Explain and experience how all three aspects of divorce (Legal, Financial, and Emotional) occur simultaneously, are intertwined, and affect each other.
8. Describe, create and maintain a “safe container” for the divorcing couple.
9. Analyze the stages of the Collaborative Practice model (information-gathering, brainstorming, evaluation) after discerning the hopes, goals and concerns of the couple.
10. Identify and apply techniques for the option generating (brainstorming) and evaluation phases of Collaborative Practice.
11. Identify, experience and address “triggers” within the process and how to embrace conflict as an opportunity for resolution.
12. Recognize, assess and explain the role of the law in the Collaborative Practice process.
13. Analyze the ethical basis for Collaborative Practice.
14. Analyze the Collaborative Participation Agreement and experience its critical importance to creating the safe container of Collaborative Practice.
15. With my own core values, plan ways to use Collaborative Practice concepts in my current practice.
16. Identify the role of practice groups, state and international Collaborative Practice organizations and discern their importance in starting and maintaining a vibrant Collaborative Practice in my area.
17. Create my profile statement describing my vision/mission as a Collaborative professional.
18. Create and practice an “elevator speech” to allow me to quickly explain the attractiveness of Collaborative Practice.
19. Create a brief action plan for taking the next steps into the world of Collaborative Practice.



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## Trainer Biographies

**Bruce E. Avery, JD**, of Avery & Upton, practices family law in Rockville, Maryland. He has applied interest-based negotiation techniques to resolving legal conflicts around the world, using problem-solving techniques that benefit and satisfy both parties without losing sight of his clients' interests, needs, goals, and feelings. Mr. Avery serves as a Best Interest Attorney, facilitator, and mediator for the Circuit Court for Montgomery County, Maryland, and serves as a Parent Coordinator. He co-teaches Collaborative Law and Practice University of Maryland Francis King Carey School of Law. He is a founding member of the Collaborative Practice Training Institute (CPTI), the Maryland Collaborative Practice Council (MCPC) and Collaborative Dispute Resolution Professionals, Inc.; and a member of the International Academy of Collaborative Professionals (IACP). Since 2004 he has attended and assisted in presenting Basic and Advanced Collaborative Practice trainings; attended presentations by Sharon Ellison, Pauline Tessler, and Sherri Goren Slovin; attended several IACP annual fora and attended the Harvard Project on Negotiation. Mr. Avery is admitted to practice before the Supreme Court, Supreme Court of Kentucky, Court of Appeals of Maryland, DC Court of Appeals, and the Bar of the Republic of Korea.

**Email:** [bea@AveryUptonLaw.com](mailto:bea@AveryUptonLaw.com) | **Website:** [www.AveryUptonLaw.com](http://www.AveryUptonLaw.com)

**Jenny A. Kuszyk, MA, Ed. S.** is a licensed professional counselor who has worked with children, adolescents, adults, families and couples for over twenty-five years. She is the owner and managing operator of Newman Avenue Associates, a group counseling practice in Harrisonburg, Virginia. Jenny has worked as a Collaborative coach and child specialist for over a decade and has been an active member of the Collaborative Professionals of the Shenandoah Valley, the Virginia Collaborative Professionals and the International Academy of Collaborative Professionals. Jenny has been a member of the Collaborative Practice Training Institute since 2018. Jenny is certified in trauma-focused Cognitive Behavior Therapy and has had extensive training with Dr. Robert Marvin of The Ainsworth Attachment Clinic and the Circle of Security. Most recently, Jenny has been certified by Harvard Medical School in completing their comprehensive training in Global Mental Health: Trauma & Recovery, conducted by Richard F. Mollica MD, MAR, Director of The Harvard Program in Refugee Trauma.

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# Collaborative Practice Training Institute



## Trainer Biographies *continued*

**Carl A Mitlehner, CFP®** For many years a large aspect of Carl's practice has been marital dissolutions, both in litigating and non-litigating cases (out of court settlements, mediation and collaborative divorces) and has assisted in hundreds of divorce cases. Carl earned his Masters of Science degree in Financial Services from The American College in Bryn Mawr, PA. He works closely with individuals or couples (as a financial neutral or as a financial mediator) and their legal representative(s) from the initial stages of separation through the final divorce. He empowers his clients through educating them about the intricacies of their finances for both the present and future of the restructured family. He assists his clients in taking appropriate financial actions taking into account each client's emotional needs and their desired lifestyle. He is available to guide you as little or as much as you need. He welcomes your inquiry about divorce assistance.

**Email:** [carl@mitlehnerplanning.com](mailto:carl@mitlehnerplanning.com) | **Website:** [Carl Mitlehner, CFP](http://Carl Mitlehner, CFP)

**Karen Robbins, J.D.** practices traditional and collaborative law, and mediation as a sole practitioner in Maryland. She graduated from the University of Richmond and the University of Miami Law School, where she was on the Law Review. She views her practice as a way to help families in transition restructure their family and move forward with their lives in a way that preserves relationships and protects the children. She is active in the Family Law Section of the American Bar Association, where she serves on the military law committee, the Maryland State Bar, where she is also on the Military Law Committee, and the Bar Association of Montgomery County, where she has previously served as chair of the Family Law Section. Karen is a founding member and past President of the Collaborative Dispute Resolution Professionals (CDRP) in Montgomery County, Maryland, as well as a founding member of the Association of Collaborative Professionals in Frederick, Maryland. She currently serves as co-chair of the Maryland Collaborative Practice Council.

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# Registration Information

*March 20, 21, 25, 26, and 27, 2024 – All days required.*

## Course Fee:

**EARLY BIRD** (*through Wednesday, February 21, 2024*): **\$649**

**REGULAR** (*after Wednesday, February 21, 2024*): **\$699**

## **REGISTER HERE:**

<https://bit.ly/4aYaIjp>

Should you have difficulty with the shortened link,  
here is the full Registration address:

<https://collaborative-practice-training-institute.ce-go.com/introductory-interdisciplinary-collaborative-practice-training-copy>

Please do not hesitate to contact our Administrator, Morna Moher, at [CPTI.office@gmail.com](mailto:CPTI.office@gmail.com) or 571-353-1846 (ET) should you have any questions.

### Training Refund Policy

- 1) A \$50.00 Administration Fee will be charged for any cancellation.
- 2) A Refund less the Administration Fee will be provided to a Registrant if a Written Request for a Refund is received by Wednesday, February 21, 2024.
- 3) If a Written Request for a Refund is received after Wednesday, February 21, 2024, no Refund will be provided to the Registrant.



# Collaborative Practice Training Institute

## Continuing Education Credits



### **All Disciplines**

#### **International Academy of Collaborative Professionals**

This training meets the International Academy of Collaborative Professionals standards for Introductory Interdisciplinary Collaborative Practice Training.

### **Attorneys**

The CPTI curriculum is pending approval for Attorneys by the Virginia State Bar. CPTI maintains responsibility for this program and its content. *This CPTI curriculum has previously been approved in Virginia for Attorneys for 13.0 credit hours including 2.0 credit hours for Ethics.* Full attendance is required.

### **Financial Specialists**

Trainees will receive a Certificate of Completion to be used toward continuing education hours in their respective disciplines. Full attendance is required.

### **Mental Health Professionals**

15 CE Credit Hours have been approved for the following Boards. It is the participant's responsibility to check with their individual state boards to verify CE requirements for their state

#### **American Psychological Association**

CE Learning Systems, LLC is approved by the American Psychological Association to sponsor continuing education for psychologists. CE Learning Systems maintains responsibility for this program and its content.

#### **New York State Education Department's State Board for Social Work**

CE Learning Systems SW CPE is recognized by the New York State Education Department's State Board for Social Work as an approved provider of continuing education for licensed social workers #0060.

#### **New York Education Department for Licensed Mental Health Counselors**

CE Learning Systems, LLC is recognized by the New York State Education Department's State Board for Mental Health Practitioners as an approved provider of continuing education for licensed mental health counselors. #MHC-0072.

#### **New York State Education Department's State Board for Psychology**

CE Learning Systems dba CE-Credit.com & AddictionCounselorCE.com is recognized by the New York State Education Department's State Board for Psychology as an approved provider of continuing education for licensed psychologists #PSY-0016.

### **Grievance Policy**

*CPTI seeks to ensure equitable treatment of every person and to make every attempt to resolve grievances in a fair manner. Grievances would receive, to the best of our ability, corrective action in order to prevent further problems.*

Please submit a written grievance to: Morna Moher, at [CPTI.office@gmail.com](mailto:CPTI.office@gmail.com).

If you have general questions or concerns, have questions about accessibility for our in-person trainings, or have a request for differently-abled accommodations, please contact the CPTI Administrator, Morna Moher, at [CPTI.office@gmail.com](mailto:CPTI.office@gmail.com) or 571-353-1846 (ET).