



**Collaborative Practice Training Institute (CPTI)**

# **Interest-Based Negotiation & Mediation Skills Training**

<b>March 17, 2012</b>	<b>8:30 a.m. – 5:00 p.m.</b>
<b>March 18, 2012</b>	<b>8:30 a.m. – 3:00 p.m.</b>
<b>March 19, 2012</b>	<b>8:30 a.m. – 5:00 p.m.</b>
<b>March 20, 2012</b>	<b>8:30 a.m. – 5:00 p.m.</b>

**Location:**

**Collaborative Practice Center of Greater Washington  
1630 Connecticut Ave, NW - 4<sup>th</sup> Floor  
Washington, DC 20009  
(Dupont Circle – North (Q Street) Exit)**

**CPTI TRAINERS:**

**Barbara A. Burr, Esq., Collaborative Lawyer & Mediator  
Lonnie Broussard, CFP, CFDA Financial Specialist  
Lisa Herrick, PhD, Mental Health Professional  
Kate Scharff, MSW, Mental Health Professional**

**Training meets the IACP mediation training requirement for  
Collaborative Professionals.**

**Continuing Education Credits available as explained on attached sheet.**

***For more information, contact Lisa Herrick at  
703-847-5793 or [lherrickphd@gmail.com](mailto:lherrickphd@gmail.com)***

***Grievance Procedures available upon request or please request from Jan D. Hembree, PhD at  
[hembreephd@aol.com](mailto:hembreephd@aol.com)***



**CPTI** *Getting to the  
Heart of the Matter.*



**COLLABORATIVE  
PRACTICE**  
Resolving Disputes Respectfully



# Collaborative Practice Training Institute (CPTI)

## Interest-Based Negotiation & Mediation Skills Training

March 17 - March 20, 2012

### Registration Form

Name: \_\_\_\_\_

Discipline: \_\_\_\_\_

Previous Collaborative Experience: \_\_\_\_\_

\_\_\_\_\_

Previous Collaborative Training: \_\_\_\_\_

\_\_\_\_\_

Mailing Address: \_\_\_\_\_

Email Address: \_\_\_\_\_ Telephone Number: \_\_\_\_\_

Cost: \$975.00 per person (\$1,050.00 if received after March 5, 2012)

Please make check payable to CPTI and mail registration form and fee to:

CPTI  
c/o Lisa Herrick  
Collaborative Practice Center of Greater Washington  
1630 Connecticut Ave, NW, Suite 400  
Washington, DC 20009

Space will be limited. Refunds are available only for cancellations by March 5, 2012.  
Please note that specific trainers are expected but cannot be guaranteed due to scheduling demands.

***Sponsored by: Collaborative Practice Training Institute (CPTI)***  
***Additional Sponsor: 3-C Institute for Social Development***

***For more information, contact Lisa Herrick at  
703-847-5793 or [lherrickphd@gmail.com](mailto:lherrickphd@gmail.com)***



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## Trainer Bios

**Lonnie J. Broussard, CFP®, CDFA™**, is a Principal of Financial Designs of Virginia where he has served as Advisor to individual and small business clients for over 25 years. As a Collaborative Divorce Professional Lonnie is a Founding Member and Past Chair of Collaborative Divorce Solutions of Tidewater, a Founding Member and Past Chair of Virginia Collaborative Professionals, a member of The International Academy of Collaborative Professionals, a member of The Institute for Divorce Financial Analysts, and a Founding Member of Collaborative Practice Training Institute (CPTI). As a Lead Trainer with CPTI, Lonnie has provided multiple trainings in Collaborative Practice and in Interest-Based Negotiation Skills to attorneys and professionals in the mental health and financial disciplines. Tel: (757) 473-9022; Email: [lbroussard@fdva.net](mailto:lbroussard@fdva.net); Website: [www.fdva.net](http://www.fdva.net)

**Barbara A. Burr, J.D.** is a lawyer specializing in family matters. After several years of representing clients in traditional round-table negotiation, mediation and litigation, she received her first Collaborative training in 2006 and has been building her Collaborative practice ever since. Barbara is a founding member and the first President of the DC Association of Collaborative Professionals. She also is member of the Collaborative Dispute Resolution Professionals, located in Montgomery County, Maryland. Barbara received her law degree with honors from Harvard Law School and a bachelor's degree with honors from the University of Washington. She previously received certification as a CPA. Prior to family law, Ms. Burr clerked for the Chief Judge of the District of Columbia Court of Appeals, then served as a civil rights attorney for close to a dozen years, first with the United States Department of Justice and then with the National Women's Law Center. She is admitted to practice in D.C. and Maryland. Most recently Ms. Burr co-founded the Collaborative Practice Center of Greater Washington, where her law firm shares space with mental health and financial professionals who have in common a dedication to Collaborative endeavors. T: (202) 347-9002; Email: [bburr@burrlawfirm.com](mailto:bburr@burrlawfirm.com); Website: [www.burrlawfirm.com](http://www.burrlawfirm.com)

**Lisa Herrick, Ph.D.** is a licensed clinical psychologist who has worked with children, families and couples for twenty-five years. She is a former President of the D.C. Academy of Collaborative Professionals (DCACP) and former Co-Chair of Collaborative Professionals of Northern Virginia (CPNV). Dr. Herrick has worked as a Collaborative Coach and as a Child Specialist for more than six years and is a founding member of the Collaborative Practice Training Institute (CPTI). With Kate Scharff, she has co-authored a book titled, *Navigating the Emotional Currents of Collaborative Divorce, A Guide for Enlightened Team Practice*, American Bar Association Press, 2010. Dr. Herrick was voted by her peers to be one of the best mental health professionals in the D.C. Metro area for services related to separation and divorce in the Washingtonian Magazine survey for the July 2009 issue. Most recently, Dr. Herrick co-founded the Collaborative Practice Center of Greater Washington, where mental health, legal and financial professionals share space, and work together to promote Collaborative endeavors. T: 703-847-5793; Email: [lherrickphd@gmail.com](mailto:lherrickphd@gmail.com); Website: [www.lisaherrick.com](http://www.lisaherrick.com)

**Kate Scharff, MSW, LCSW-C, LICSW**, is a psychotherapist, mediator, parent coordinator, divorce consultant, and senior Collaborative practitioner/trainer with over 20 years of clinical experience. She has taught and published widely in the areas of psychotherapy, divorce, and, more recently, Collaborative Practice. Kate has completed over 80 Collaborative cases in which she has served as coach or child specialist. As a founding faculty member of the Collaborative Practice Training Institute (CPTI), Kate has conducted trainings on a variety of topics, including "Interdisciplinary Team Collaborative Practice," (Introductory, Intermediate, and Advanced), "The Dynamics of Divorce," and "Creating a Deep and Durable Parenting Plan." She is the author with Lisa Herrick, PhD, of the book *Navigating the Emotional Currents of Collaborative Divorce: A Guide for Enlightened Team Practice* (ABA, October, 2010). T: 301-641-3211; Email: [kate@thecrt.com](mailto:kate@thecrt.com); Website: [www.katescharff.com](http://www.katescharff.com).



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## Continuing Education Credits:

### **Attorneys:**

- *The CPTI curriculum is pending approval for attorneys by the Virginia State Bar. CPTI and 3-C Institute for Social Development maintains responsibility for this program and its content. (This CPTI curriculum previously has been approved in Virginia for 23 CLE credits for attorneys.) Full attendance is required.*

### **Mental Health Professionals:**

- *3-C Institute for Social Development is approved by the American Psychological Association to sponsor continuing education for psychologists. 3-C Institute for Social Development maintains responsibility for this program and its content. Psychologists can obtain 30 hours of continuing education credit. Full attendance is required.*
- *3-C Institute for Social Development is approved as a provider of continuing education for social workers by the Association of Social Work Boards (ASWB; [www.aswb.org](http://www.aswb.org)), through the Approved Continuing Education (ACE) program. 3-C Institute for Social Development maintains responsibility for this program and its content. Social workers can obtain 30 hours of continuing education credit. Full attendance is required.*
- *3-C Institute for Social Development is an NBCC Approved Continuing Education Provider (ACEP) and may offer NBCC approved clock hours for events that meet NBCC requirements. 3-C Institute for Social Development is solely responsible for all aspects of this program. Counselors can obtain 30 hours of continuing education credit. Full attendance is required.*

### **Financial Specialists:**

- *All Financial Specialists will receive a Certificate of Completion for 30 hours at the end of Day 3 to be used toward continuing education hours in their respective disciplines. The CFP Board has accepted this program for 27 CE hours. CPTI will process the request for the CFP Board to apply these CE's to each CFP certificiant who completes the training. Full attendance is required.*

