



Collaborative Practice Training Institute (CPTI)

Getting to the Heart of the Matter

www.collaborativepracticetraining.com

30-hour Interest-Based Negotiation & Skills Training for the Collaborative Practitioner



September 11, 2011 1:00 p.m. – 6:30 p.m. (Registration @ 12:30 pm)

September 12, 2011 8:30 a.m. – 5:15 p.m.

September 13, 2011 8:30 a.m. – 5:15 p.m.

September 14, 2011 8:00 a.m. – 4:30 p.m.

Location: The Natural Bridge Hotel & Conference Center, Natural Bridge, VA

CPTI TRAINERS: Frank W. Morrison, Collaborative Lawyer & Mediator; Kate Scharff, LCSW; Lisa L. Schenkel, Collaborative Lawyer; Bruce E. Avery, Collaborative Lawyer & Mediator; Dillina W. Stickley, Collaborative Lawyer & Mediator; Adele D'Ari, Ed. D; Cheryl Watson Smith, Collaborative Lawyer & Mediator

This 4-day training meets the IACP & VaCP additional 30-hour training requirement for Collaborative Professionals, including attorneys, CFP's, CPA's, and other financial specialists, mediators, and mental health practitioners.

AN ALL INCLUSIVE 4-DAY TRAINING: 3 nights (single room); 9 meals; ALL training materials, & 30 hours of Interest Based Negotiation Skills training with CPTI trainers, PLUS evening net-working, social, & educational opportunities!

SPONSORS: Virginia Collaborative Professionals (VaCP); Collaborative Professionals of Roanoke (CPR), Virginia Collaborative Professionals of Lynchburg (VCPL) & 3-C Institute for Social Development, Inc.

Attorneys: Approved for 23.0 hours of VA MCLE credits. **Mediators:** Approved by the Virginia Supreme Court for 8 hours CME credits for Family Mediation. **Psychologists:** 3-C ISD is approved by the American Psychological Association to sponsor continuing education for psychologists. 3-C Institute for Social Development maintains responsibility for these programs and their content. **Counselors:** 3-C ISD is approved by the National Board of Certified Counselors, provider #6332, to sponsor continuing education for counselors. 3-C Institute for Social Development maintains responsibility for these programs and their content. **Social Workers:** 3-C ISD, provider #1179, is approved as a provider for social work continuing education by the Association of Social Work Boards (ASWB) www.aswb.org, through the Approved Continuing Education (ACE) program. 3-C Institute for Social Development maintains responsibility for the program. **CPA's & CDFA's:** will receive a Certificate of Completion at the end of Day 4. **CFP's:** The CFP Board has accepted the program for 27 CE Hours. **Full attendance required. CPTI maintains responsibility for the program and its content.**



CPTI

Peeling the Artichoke

Getting to the Heart of the Matter



**COLLABORATIVE
PRACTICE**

Resolving Disputes Respectfully



CPTI
Peeling the Artichoke
Getting to the Heart of the Matter



CPTI Trainer Bios for Natural Bridge 30-hour Interest-Based Negotiation & Skills Training

Frank West Morrison, JD, Attorney and Mediator of Phillips, Morrison, Johnson & Ferrell in Lynchburg, Virginia, is a member of the Virginia State Bar, Virginia Bar Association, the Virginia Mediation Network, IACP and VACP; former President of the Lynchburg Bar Association; and former Chair of the Joint Committee on Alternative Dispute Resolution; the Family Law Section of Lynchburg, Virginia; the Board of Governors of the Family Law Section of Virginia State Bar; the Domestic Relations Council of the Virginia Bar Association; and current Chair of the VaCP Program Committee; founding and current member of CPTI (Collaborative Practice Training Institute); frequent lecturer, trainer and author on family law, mediation and collaborative practice topics. Frank is an adjunct professor at Washington & Lee University School of Law teaching negotiation and mediation and advanced negotiation and Collaborative Practice from August, 2004 to present; recipient of the Founder ADR in Virginia award, June, 2004; the Gardner G. DeMallie, Jr., Continuing Legal Education award, June, 2005; and the Life Time Achievement award presented by the Virginia State Bar Family Law Section, June, 2006; and is certified by Virginia Supreme Court to conduct basic, juvenile and domestic relations district court and family circuit court mediation trainings. T: 434-384-0946; Email: fmorrison@pmjf.com.

Kate Scharff, MSW, LCSW-C, LICSW, is a psychotherapist, mediator, parent coordinator, divorce consultant, and senior Collaborative practitioner/trainer with over 20 years of clinical experience. She has taught and published widely in the areas of psychotherapy, divorce, and, more recently, Collaborative Practice. Kate has completed over 80 Collaborative cases in which she has served as coach or child specialist. As a founding faculty member of the Collaborative Practice Training Institute (CPTI), Kate has conducted trainings on a variety of topics, including "Interdisciplinary Team Collaborative Practice," (Introductory, Intermediate, and Advanced), "The Dynamics of Divorce," and "Creating a Deep and Durable Parenting Plan." She is the author with Lisa Herrick, PhD, of the book *Navigating the Emotional Currents of Collaborative Divorce: A Guide for Enlightened Team Practice* (ABA, October 2010). T: 301-641-3211; Email: katescharff@katescharff.com; Website: www.katescharff.com.

Lisa L. Schenkel, JD, is an attorney who has practiced family law for 29 years in the Lynchburg area. Lisa graduated from Cornell University in 1978 and from William and Mary School of Law in 1982. She was trained as a collaborative attorney in 2004 and has engaged in the Collaborative Process since that time. She is a member of the IACP, the VaCP, and the VaCP of Lynchburg; additionally, she has served on the Council for the Virginia Collaborative Professionals. She has served as the President of the Family Law Section of the Lynchburg Bar Association, is a member of the Virginia State Bar 24th Circuit Committee on Resolution of Fee Disputes, and served as a substitute judge in the 24th Judicial District for 14 years. Lisa has assisted with mediation and Collaborative Practice training at the Washington & Lee University School of Law; she has attended numerous programs pertaining to the collaborative process including Neuro-Collaboration in the Collaborative Process offered by the Strauss Training Institute taught by Thomas Lewis and Pauline Tesler, and Improvisational Negotiation offered by the Straus Training Institute taught by Jeff Krivis. Lisa has been a facilitator and trainer for numerous 3 Day Basic Team Collaborative Trainings and numerous 30 Hour Interest Based Negotiation and Mediation Skills as well as Web cast productions for the Virginia CLE including "Having Productive Difficult Conversations" and "Practicing Zealous Advocacy Using Effective Non-Adversarial Negotiation Skills." Lisa is a founding member of the Collaborative Practice Training Institute. T: 434-385-0174; Email: llesquire@aol.com.

Bruce E. Avery, JD, of Avery & Upton, practices family law in Rockville, Maryland. He has applied interest-based negotiation techniques to resolving legal conflicts around the world, using problem-solving techniques that benefit and satisfy both parties without losing sight of his clients' interests, needs, goals, and feelings. Bruce serves as a Best Interest Attorney, facilitator, and mediator for the Circuit Court for Montgomery County, Maryland. He is a founding member of the Collaborative Practice Training Institute (CPTI), the Maryland collaborative Practice Council (MCPC) and Collaborative Dispute Resolution Professionals, Inc., and a member of the International Academy of Collaborative Professionals (IACP). Since 2004, he has attended and assisted in presenting Collaborative Practice training; attended presentations by Sharon Ellison, Pauline Tesler, and Sherri Goren Slovin; and attended the Harvard Project on Negotiation. Bruce is admitted to practice before the Supreme Court, Supreme Court of Kentucky, Court of Appeals of Maryland, DC Court of Appeals, and the Bar of the Republic of Korea. T: 301-762-7644; Email: bea@AveryUptonLaw.com.

Dillina W. Stickley, JD, a partner in the law firm of Hoover Penrod, PLC, in Harrisonburg, Virginia, maintains a diverse general civil practice focused on family law, business and employment law. Dillina uses a collaborative approach to domestic relations issues and uses those same skills for business, commercial and employment disputes. In addition to an active collaborative practice, Dillina is a frequent lecturer and trainer of Collaborative Practice. She meets the IACP standards as a lead trainer in Collaborative Practice and has served as a trainer in and around Virginia, including Washington and Lee and University of Virginia Schools of Law. Dillina is a founding member of Collaborative Professionals of the Shenandoah Valley (CPSV) headquartered in Harrisonburg, Virginia, and a founding member of the Collaborative Practice Training Institute (CPTI), Virginia Collaborative Professionals (VaCP), and a member of the International Academy of Collaborative Professionals (IACP). She is a Member Virginia State Bar; Virginia State Bar-Executive Committee for Virginia Local Bar Conference (2005-current), Virginia Trial Lawyers Association, Harrisonburg-Rockingham County Bar Association, (Past President 2004-2005), Harrisonburg-Rockingham County Bar Association- (Past Chair-Professionalism Committee), Chair, Harrisonburg Rockingham County Bar Association Collaborative Law Section; Adjunct Faculty, Business Law at Bridgewater College, Bridgewater, Virginia. T: 540-433-2444; Email: dstickley@hooverpenrod.com; Web www.hooverpenrod.com.

Adele D'Ari, Ed. D. is a licensed clinical psychologist and partner in Washington Falls Psychotherapy in Falls Church, Virginia, and has been practicing in Virginia and the District of Columbia for over twenty years. She is the Chair of the Virginia Collaborative Professionals and is the past Co-Chair of the Collaborative Professionals of Northern Virginia. Her practice specializes in working with couples and families going through separation and divorce, as well as the treatment of traumatic grief. Her work with divorcing families includes her role as a divorce coach, child specialist, and co-parent coordination as well as regular work with families and couples. She is a clinical member and approved supervisor of the American Association of Marriage and Family Therapy and has provided supervision and training in this area. She founded the Northern Virginia Reflecting Team and is a member of the American Psychological Association, the International Association of Collaborative Professionals, the Association of Family Conciliation Courts, the Collaborative Professionals of Northern Virginia, and founding member of the Collaborative Practice Training Institute. She received her BA degree from the University of Vermont, Masters in Counseling Psychology from Temple University, and her doctorate in counseling psychology from Northeastern University in 1988. Adele is also an associate at the Collaborative Practice Center of Greater Washington. She was voted by her peers as one of the best mental health professionals in the DC Metro area for services related to separation and divorce and loss and grief in the Washingtonian Magazine survey for the July 2009 issue. T: 703-533-8597; Email: adele.dari@gmail.com; Website at www.adeledari.com.

Cheryl Watson Smith JD, practices in the area of family law, including complex property matters using the Collaborative Process, mediation, and negotiated settlement. She is a mediator, certified by the Supreme Court of Virginia since 1995. Cheryl also assists with Brain Injury, Personal Injury, and Product Liability cases. She is a 1983 graduate from the University of Virginia and a 1988 graduate from the University of Richmond, T.C. Williams School of Law. At T.C. Williams School of Law, she was a member of the *University of Richmond Law Review* and Co-Chair of the Client Counseling and Negotiation Board. Cheryl has been in the private practice of law since 1988 and is a Fellow in the American Academy of Matrimonial Lawyers, a member of the International Academy of Collaborative Professionals, a founding member of both the Virginia Collaborative Professionals and the Collaborative Professionals of Roanoke, and is on the faculty of the Collaborative Practice Training Institute. Cheryl currently serves as Membership Committee Vice-Chair of the Virginia Collaborative Professionals. She is a frequent presenter at Collaborative Practice, Family Law, and Mediation programs. Cheryl has been selected as a Virginia Super Lawyer, by *Super Lawyers* in the area of Collaborative Law, 2007-2011. T: 540-265-9022; Email: cws@cwsmithpc.com.



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